

## **NOTICE INVITING EXPRESSION OF INTEREST**



### **ENGINEERING PROJECTS (INDIA) LIMITED (EPI)**

**EOI No.: EPI/CO/BDD/EOI-259/200**

***Request for Expression of Interest for selection of Professional Entity for Provision of Marketing and Pre-Award Activities for PMC and Consultancy Services in Infrastructure Sectors eg. Highway, Building Airport, Railway Modernization, Hospitals, Residential Complexes, Universities, Storage Silos, Switchyards & Power Distribution, Border Infrastructure, Border Surveillance System, Cyclone Shelters, Preservation/ Protection of Coastline and Beach, Water Supply Schemes, STP & WTP, etc. for the business of which EPI may be interested in AFRICAN COUNTRIES. Also tracking the new tenders issued in AFRICAN COUNTRIES, timely intimation to EPI, purchase of Tender documents, discussing and negotiating technical/ commercial terms and conditions with the Client/ Owner, printing and compilation of EPI offer, providing support for preparation/ submission and release of EMD, follow up with Client/ Owner for release of letter of award etc. will be in the Scope of Professional Entity (2<sup>nd</sup> Round).***

**August'2024**

## EOI NOTICE

**EOI No. EPI/CO/BDD/EOI-259/200 Date: 20.08.2024**

### Date Sheet

1.	Publishing Date	:	20.08.2024	17:00 Hrs
2.	EOI Document Download/ Start Date	:	20.08.2024	17:30 Hrs
3.	Clarification Start Date	:	21.08.2024	10:00 Hrs
4.	Clarification End Date	:	25.08.2024	17:30 Hrs
5.	EOI Submission Start Date	:	26.08.2024	10:00 Hrs
6.	EOI Submission End Date	:	10.09.2024	15:00 Hrs
7.	EOI Opening Date	:	11.09.2024	11:00 Hrs
8.	EOI Document Availability	:	<a href="https://epi.gov.in/">https://epi.gov.in/</a> & <a href="https://eprocure.gov.in/epublish/app">https://eprocure.gov.in/epublish/app</a>	
9.	Cost of EOI Documents	:	Free of Cost	
10.	Mode of Submission	:	Offline Mode either by post or by e-mail  To be submitted/ reached at our Office/ E-mail before the EOI Submission Date.  By Post: Sh. Shamsher Singh, ED Engineering Projects (India) Limited Core-3, Scope Complex, Lodhi Road, New Delhi – 110003 (India)  <b>OR</b>  By E-mail: <a href="mailto:eshant.jain@epi.gov.in">eshant.jain@epi.gov.in</a> , <a href="mailto:saurabh.chauhan@epi.gov.in">saurabh.chauhan@epi.gov.in</a>	

Executive Director (BDD) for and on behalf of ENGINEERING PROJECTS (INDIA) LIMITED invites offline EOI in **Single Packet System** with all the requisite documents from Eligible Professional Entities. The Applicant is advised to examine carefully all instructions including addendum/ corrigendum(s), eligibility requirements, terms & conditions, etc. as per the EOI document.

Amendments/ Corrigendum/ Addendums, if any, will be uploaded only on <https://epi.gov.in/> and <https://eprocure.gov.in/epublish/app>. Kindly refer the above websites.

**Sub: Request for Expression of Interest for selection of Professional Entity for Provision of Marketing and Pre-Award Activities for PMC and Consultancy Services in Infrastructure Sectors eg. Highway, Building Airport, Railway Modernization, Hospitals, Residential Complexes, Universities, Storage Silos, Switchyards & Power Distribution, Border Infrastructure, Border Surveillance System, Cyclone Shelters, Preservation/ Protection of Coastline and Beach, Water Supply Schemes, STP & WTP, etc. for the business of which EPI may be interested in AFRICAN COUNTRIES. Also tracking the new tenders issued in AFRICAN COUNTRIES, timely intimation to EPI, purchase of Tender documents, discussing and negotiating technical/ commercial terms and conditions with the Client/ Owner, printing and compilation of EPI offer, providing support for preparation/ submission and release of EMD, follow up with Client/ Owner for release of letter of award etc. will be in the Scope of Professional Entity (2<sup>nd</sup> Round).**

1. *Engineering Projects (India) Limited (EPI) (A Govt. of India Enterprise) under the aegis of Ministry of Heavy Industries and has a standing of more than five decades of operational experience in India and in countries like Oman, Sri Lanka, Kuwait, Iraq, Saudi Arabia, Maldives, Thailand, Yugoslavia, Bhutan for foreign National Governments, Ministries and other Apex Organizations.*
2. *EPI is looking for potential firms based in AFRICAN COUNTRIES, to work as Professional Entity with EPI, who are interested and capable of undertaking assignments for reputed Clients/ Owners in AFRICAN COUNTRIES for the sectors of which EPI may be interested.*
3. *EPI as multi-disciplinary Industrial & Infrastructure and related Technologies Engineering Consultancy Organization provides a comprehensive array of services under a single roof and believes in transfer of technology to Clients/ Owners. EPI has developed excellent capabilities for taking up consultancy assignments and recognized as one of the leading PMC & EPC Company in India.*

**4. ENGINEERING CONSULTANCY SERVICES BEING OFFERED**

**A) Project Management Consultant**

- *Feasibility Studies*
- *Detailed Project Reports*
- *Quality Assurance*
- *Bid Process Management Services*
- *Preparation of Cost Estimates*
- *Civil and Structural Works including Architectural, Electrical, Mechanical and Horticultural Services*
- *Turnkey Project Management*

*B) Consultancy Services*

- *Supervision Services*
- *Operation and Maintenance*
- *Independent Engineer Services*
- *Independent Review and Monitoring Agency (IRMA)*

**5. RANGE OF PROJECTS**

**Sector – Civil Engineering**

- *Housing & Townships*
- *Universities*
- *Hospitals/ Medical Colleges*
- *Airports and Control Towers*
- *Railway Stations*
- *Prestigious, Sophisticated and Energy Efficient Public Buildings compliant with Green Building Concept*
- *High Rise RCC Structures like Chimneys and TV Towers*
- *Storage Silos*
- *Sports Stadia*
- *Highways & Road Over-Bridges*
- *Civil and Structural Works of Steel Plants, Power Plants, Refineries, Oil Terminals, etc.*
- *Other Infrastructure and Development Works*

**Sector – Border Infrastructure Projects**

- *Border Roads & Smart Fence*
- *Border Floodlighting & Border Outposts*
- *Security & Surveillance System*

**Sector – Water Supply and Environmental Engineering Projects**

- *Rural and Urban Water Supply Schemes*
- *Water Treatment & Distribution*
- *Sewage Treatment Plants*
- *Chemical Effluent Treatment Plants*
- *River Front Development*

**Sector – Electrification Projects**

- *Switchyards*

- *Substation Works*
  - *Building Electrification*
  - *Rural & Urban Power Distribution*
  - *System Automation*
  - *Solar Modules Photo Voltaic System*
6. *EPI require to engage Professional Entity to work as an associate with EPI for the pre-award activities with the following:*
    - i) *There are large number of activities related to pre-award and post-award requiring close coordination on regular basis with various local agencies at Client country relating to overseas contracts which can be dealt by engaging a local Professional Entity for undertaking these activities.*
    - ii) *There are number of activities that are infact important from business development point of view. These activities typically include keeping track of the tenders issued in AFRICAN COUNTRIES Infrastructure Sector from time to time, timely intimation to EPI, purchase of tender documents, discussing and negotiating technical/ commercial terms and conditions with the Client/ Owner, printing & compilation of EPI offer, providing support for preparation/ submission of EMD including release of EMD (in case EPI bid is not successful), follow up with Client/ Owner for release of letter of award, etc., in case EPI bid is successful. Besides, pre-award activities, such as Professional Entity can also help EPI in carrying out marketing activities such as submission of introductory letters/ technical pamphlets, fixing up of meetings in India and at Overseas and making arrangements for presentations etc. for showcasing capabilities of EPI.*
  7. *After verification of submitted credentials and short listing of qualified parties, an acknowledgement letter will be issued to the Professional Entity for the country as per EOI.*
  8. *The Professional Entity will carry out pre-award and marketing activities. On identification of a particular project in any of the African Countries, a MoU will be signed between EPI and Professional Entity finalizing the scope and commercial terms of the specific project.*
  9. *The selected Professional Entity would not be entitled to any payment for the pre-award services except for the actual expenses undertaken by it for pre-award activities such as for purchase of tender document, printing cost, courier charges, etc. and same would be reimbursed based on prior approval/ authorization by EPI and only on submission of actual bills.*
  10. *After the selected Professional Entity has been instrumental in getting the contract awarded to EPI by the Client/ Owner, a post award agreement will be signed between EPI & Professional Entity based upon pre-award MOU and the contract agreement with client/ owner for execution of that project.*

11. *The list of the preferred countries in Africa are as given under:*

- *Ghana*
- *Liberia*
- *Mozambique*
- *Tanzania*
- *Togo*
- *Uganda*
- *Zimbabwe*
- *South Sudan*

*The bidder can propose for engagement as Professional Entity for other African countries also.*

12. *Please submit all relevant technical and financial details to assess your suitability for engagement as a local Professional Entity as under:*

- a. Certificate of Identity/ Registration/ Incorporation of the firm registered in any of the AFRICAN COUNTRIES.***
- b. Profile, work experience, resources available of the firm registered in any of the AFRICAN COUNTRIES.***
- c. Financial background, bank details, tax details etc. of the firm registered in any of the AFRICAN COUNTRIES i.e. Tax Registration Certificate, Audited Financial Statement of last three (3) years, Bank Mandate, Bank Statement for last six (6) months.***
- d. Other relevant inputs like feedback from the Client, Government agencies etc. of the firm registered in the AFRICAN COUNTRIES.***
- e. Firms need to mention the Country/ies for which there are applying on their Letterhead.***
- f. Firm needs to submit an undertaking on their Company's Letterhead along with their offer as per Annexure-A.***
- g. Any other information deemed fit for the subject EOI.***

**Undertaking**

(To be submitted by firm/Entity on Company Letter Head)

I, the Proprietor/Authorized signatory do hereby solemnly affirm and declare as under:

1. That I am the Proprietor/ Authorized signatory of M/s \_\_\_\_\_ Having its Head Office/Regd. Office at \_\_\_\_\_.
2. That the information/ documents/ experience submitted by M/s \_\_\_\_\_ along with the EOI for \_\_\_\_\_ (Name of EOI) to EPI are genuine, true and nothing has been concealed.
3. I shall have no objection in case EPI verifies them from issuing authority(ies). I shall also have no objection in providing the original copy of the document(s), in case EPI demand so for verification.
4. The undersigned also hereby certifies that neither our firm M/s \_\_\_\_\_ nor its constituent partners have abandoned any assignment of Government Organization nor any agreement signed with us for such assignments have been rescinded nor our firm have been currently blacklisted/ banned by any other company/ country nor our firm has indulged in any corrupt/ fraudulent practices.
5. I hereby confirm that in case, any document, information & / or experience submitted by me found to be incorrect / false / fabricated, EPI at its discretion may disqualify / reject / terminate the EOI/ MOU and debar me from participating in any future EOI for the period of three years.

I, \_\_\_\_\_, the Proprietor/ Authorised signatory of M/s \_\_\_\_\_ do hereby confirm that the contents of the above Undertaking are true to my knowledge and nothing has been concealed there from \_\_\_\_\_ and that no part of it is false.

Date: --/--/--

Authorized Signatory  
with Sign & Stamp